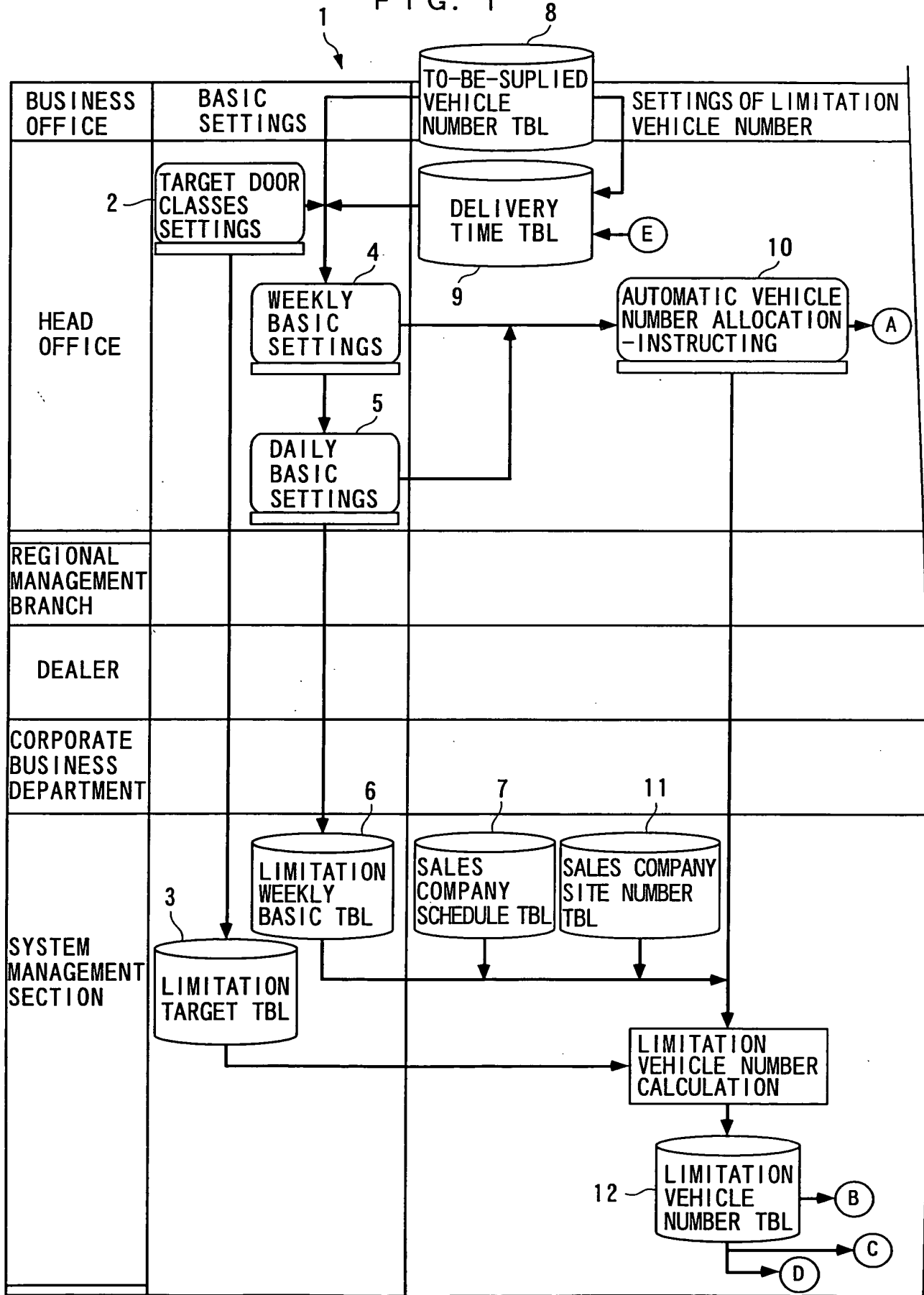
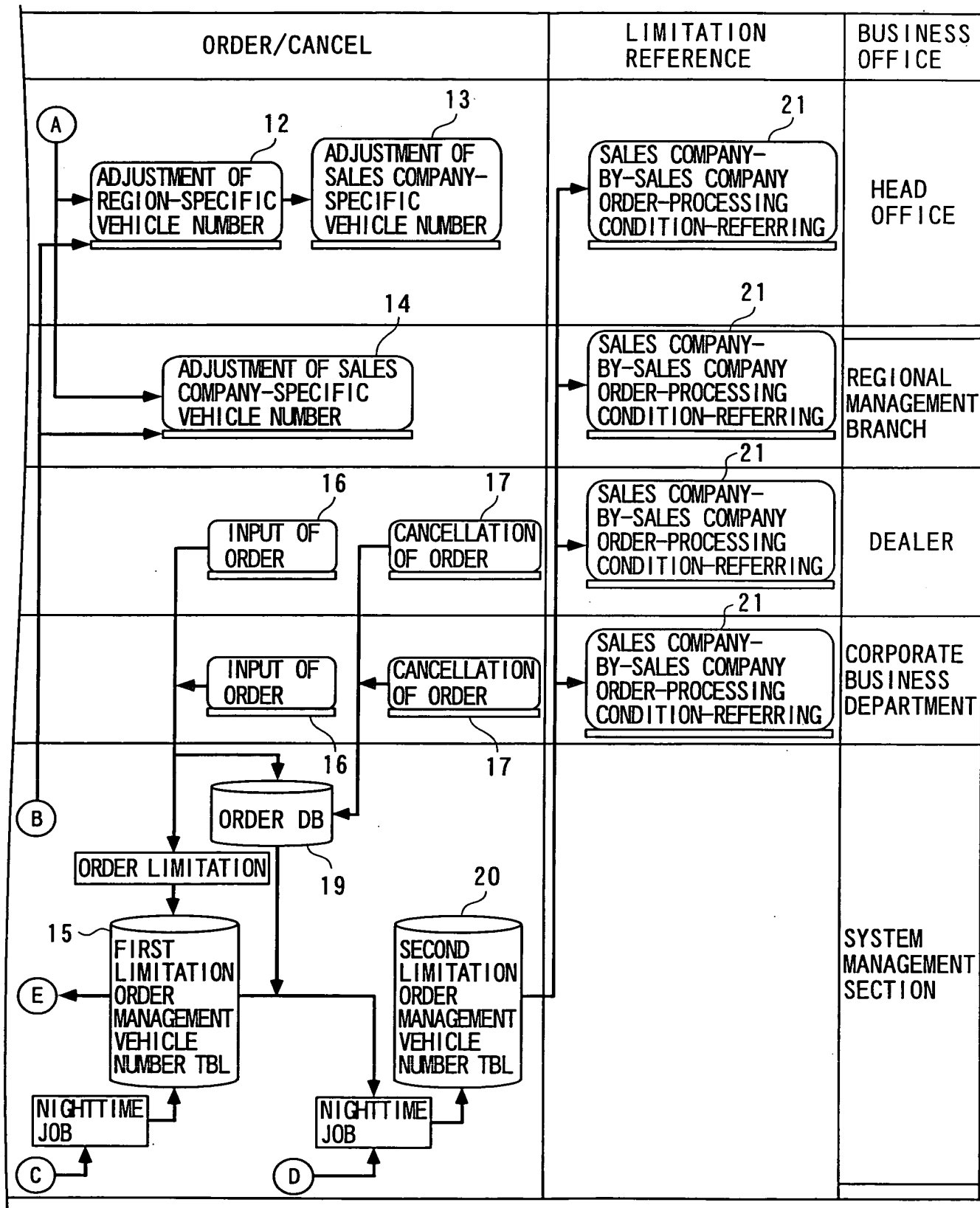


FIG. 1



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 FIG. 2



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 FIG. 3

MODEL	DOOR CLASS	LIMITATION NUMBER	FROM DATE	TO DATE
a	2WD	001	2002/4/11	2002/6/5
	4WD	002	2002/5/9	2002/9/4
	FOR PHYSICALLY HANDICAPPED PERSON	—	—	—
b	2WD	003	2002/5/9	2002/12/25
	4WD			

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FIG. 4

YEAR/MONTH/WEEK		SCHEDULED TIME PERIOD		RATIO P (%)				REMARKS
FROM DATE	TO DATE	FROM MONTH	TO MONTH	AFFILIATED GROUP 1	AFFILIATED GROUP 2	AFFILIATED GROUP 3	CORPORATE BUSINESS DEPARTMENT	
2002/5/9	2002/5/15	2002/5	2002/5	10	20	15	120	SINGLE-MONTH PLAN
2002/5/9	2002/5/15	2002/5	2002/6	15	15	15	20	MULTI-MONTH PLAN
2002/5/9	2002/5/15	2002/5	2002/5	1	20	150	9999	

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FIG. 5

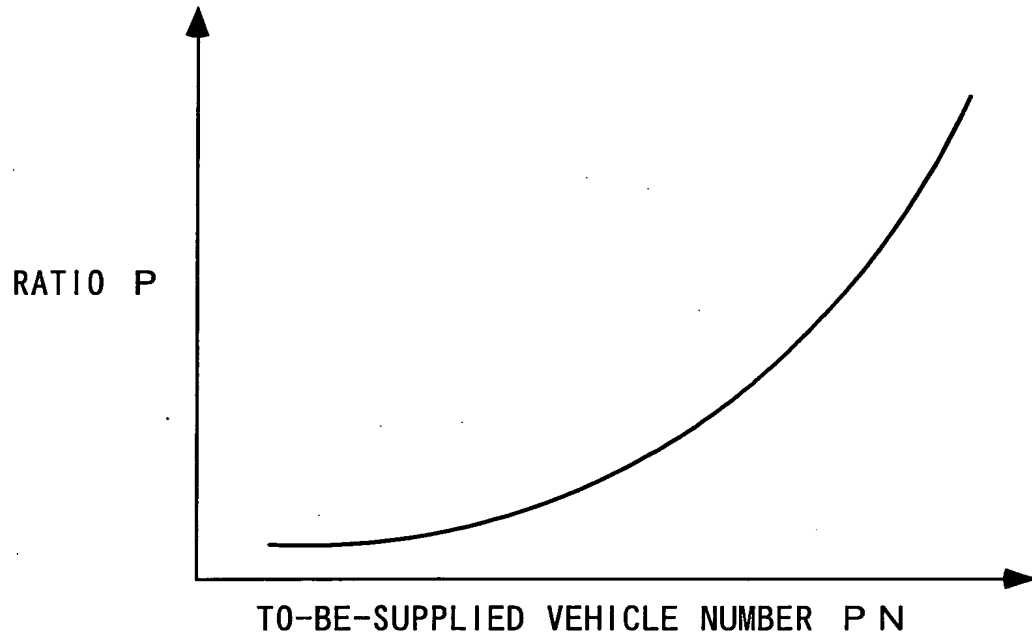
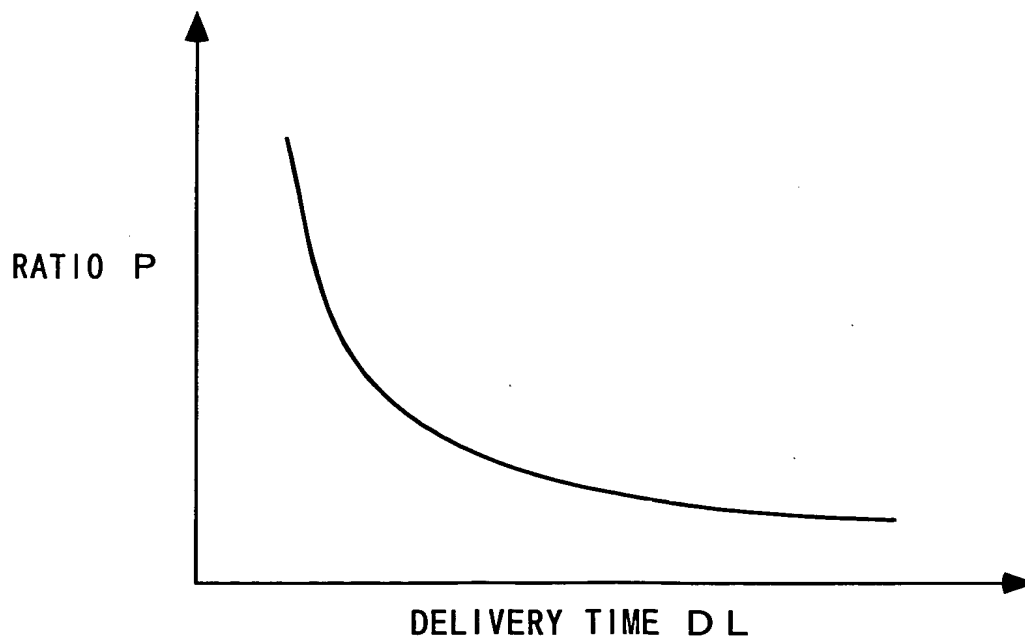


FIG. 6



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FIG. 7

YEAR/MONTH/WEEK		SCHEDULED TIME PERIOD		RATIO P(%)				
FROM DATE	TO DATE	FROM MONTH	TO MONTH	AFFILIATED GROUP 1	AFFILIATED GROUP 2	AFFILIATED GROUP 3	CORPORATE BUSINESS DEPARTMENT	
2002/5/9	2002/5/15	2002/5	2002/5	10	20	15		120

DAILY		SCHEDULED TIME PERIOD		RATIO P(%)				
TARGET DATE		FROM MONTH	TO MONTH	AFFILIATED GROUP 1	AFFILIATED GROUP 2	AFFILIATED GROUP 3	CORPORATE BUSINESS DEPARTMENT	
2002/5/09(THU)		2002/5	2002/5	10	10	10		10
2002/5/10(FRI)		-	-	-	-	-		-
2002/5/11(SAT)		2002/5	2002/5	10	10	10		10
2002/5/12(SUN)		-	-	-	-	-		-
2002/5/13(MON)		-	-	-	-	-		-
2002/5/14(TUE)		-	-	-	-	-		-
2002/5/15(WED)		-	-	-	-	-		-



WEEKLY		2002/5/09 (THU)	2002/5/10 (FRI)	2002/5/11 (SAT)	2002/5/12 (SUN)	2002/5/13 (MON)	2002/5/14 (TUE)	2002/5/15 (WED)
DAILY		○	○	○	○	○	○	○

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FIG. 8A

SALES COMPANY	SCHEDULED TIME PERIOD	RATIO P	ESTIMATED TO-BE-SOLD VEHICLE NUMBER (JUNE)	CALCULATED VALUE	LIMITATION VEHICLE NUMBER LN
A	JUNE	50%	30	15	15
B	JUNE	50%	11	5.5	6
C	JUNE	50%	1	0.5	1

FIG. 8B

SALES COMPANY	SCHEDULED TIME PERIOD	RATIO P	ESTIMATED TO-BE-SOLD VEHICLE NUMBER (JUNE TO AUGUST)			CALCULATED VALUE	LIMITATION VEHICLE NUMBER LN
			TOTAL	JUNE	JULY	AUGUST	
A	JUNE TO AUGUST	20%	68	30	18	20	14
B	JUNE TO AUGUST	20%	24	11	6	7	5
C	JUNE TO AUGUST	20%	2	1	0	1	1

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FIG. 9

SALES COMPANY	AUTOMATICALLY-ALLOCATED VEHICLE NUMBER	ADJUSTED NUMBER
A	5	10
B	15	30
C	3	5
REGIONAL TOTAL SUM	23	45

FIG. 10

SALES COMPANY	AUTOMATICALLY-ALLOCATED VEHICLE NUMBER	ADJUSTED NUMBER
A	5	6
B	15	13
C	3	4
REGIONAL TOTAL SUM	23	23

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FIG. 1 1.

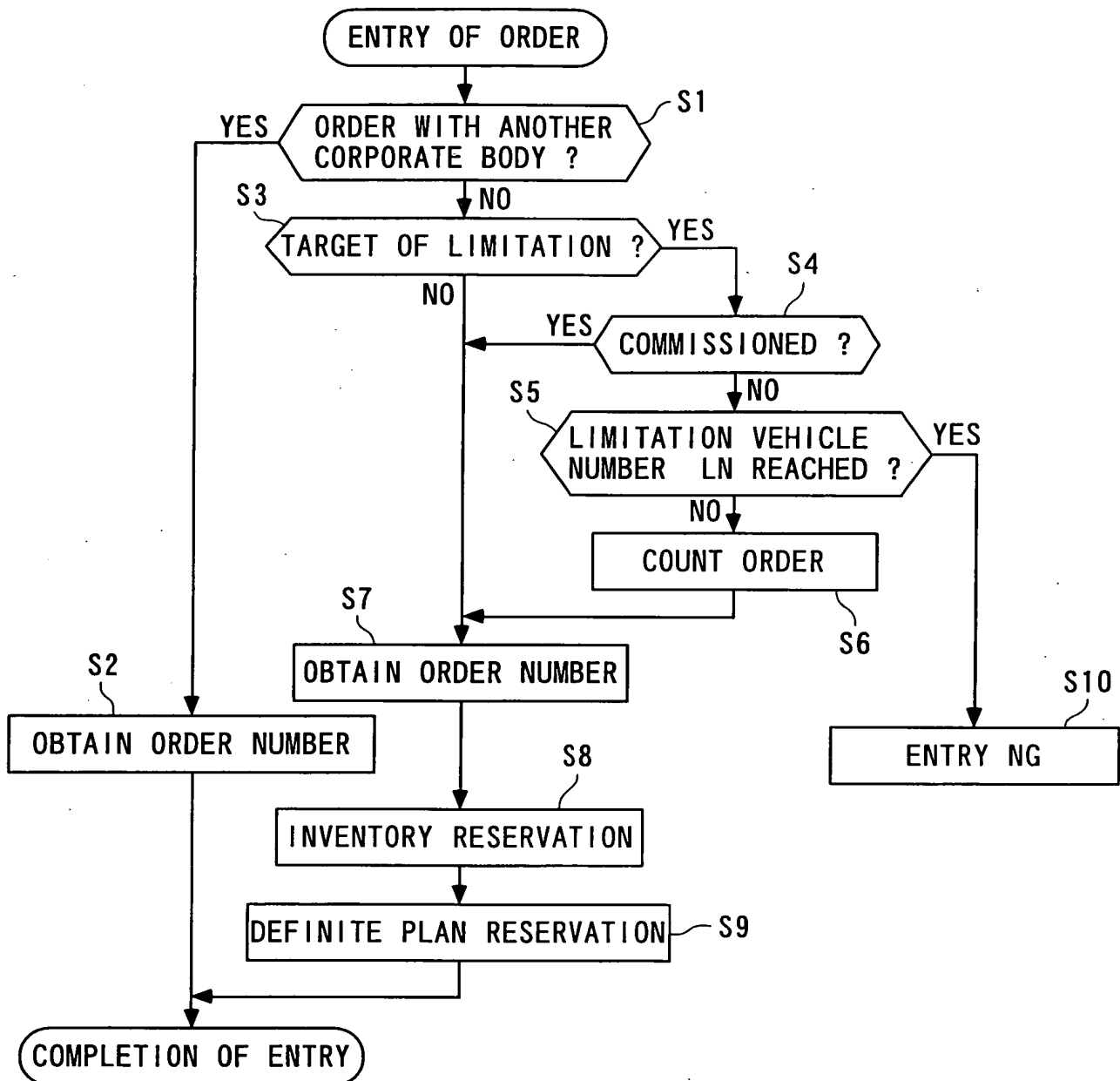


FIG. 12

SALES COMPANY	LIMITATION VEHICLE NUMBER LN	TOTAL NUMBER OF ORDERED VEHICLES		ORDER COUNT CN	CANCELLED VEHICLE NUMBER	NUMBER OF ORDERABLE VEHICLES
A	100	80	COMMISSIONED 20	60	COMMISSIONED 10	40
			NON-COMMISSIONED 60		NON-COMMISSIONED 0	
B	80	50	COMMISSIONED 30	20	COMMISSIONED 0	70
			NON-COMMISSIONED 20		NON-COMMISSIONED 10	
C	50	50	COMMISSIONED 0	50	COMMISSIONED 0	0
			NON-COMMISSIONED 50		NON-COMMISSIONED 0	

FIG. 13

